

Version 1.11.x, February 2015

# Introduction

**This app allows you to access SAP Business One, SAP's enterprise resource planning application for small businesses, anywhere and anytime. Managers, executives, sales reps, and service techs stay informed about their business, view reports, manage contacts, and handle sales and service activities.**

## **Complete:**

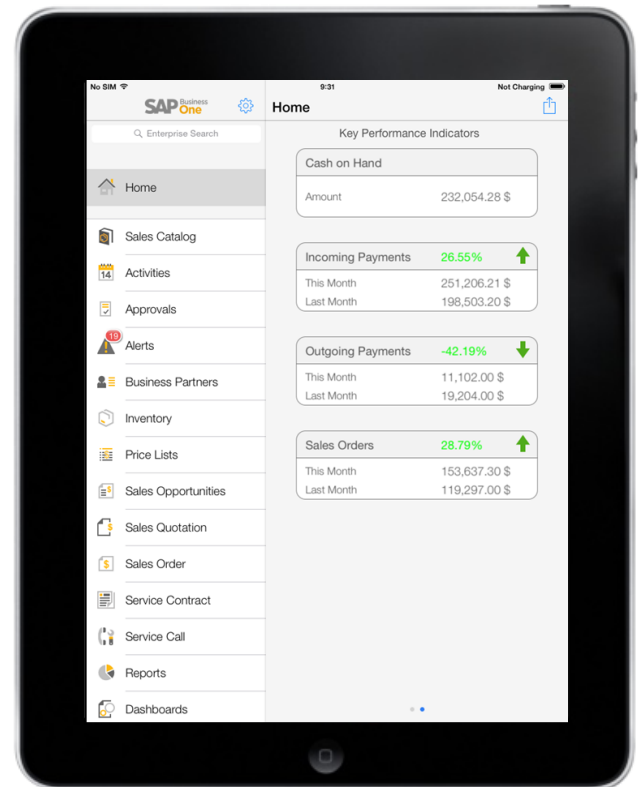
- Access, create, and change all relevant information you need to do your job
- Ensure critical information is always at the fingertips of those who need it most

## **Intuitive:**

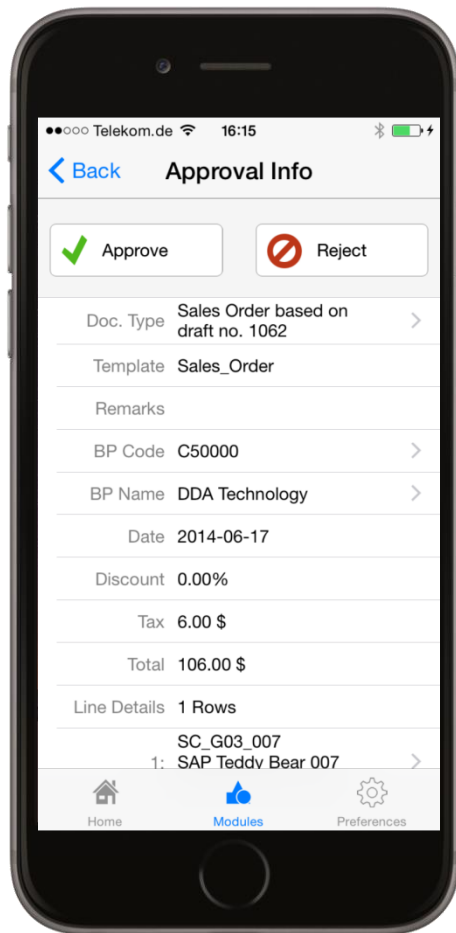
- Navigate with ease, see data graphically represented
- Extensive personalization options

## **Interactive:**

- Access data in real time
- Respond directly and trigger processes
- All changes automatically update your SAP Business One backend



# Key features - Alerts and approvals



## Automated alerts and approvals

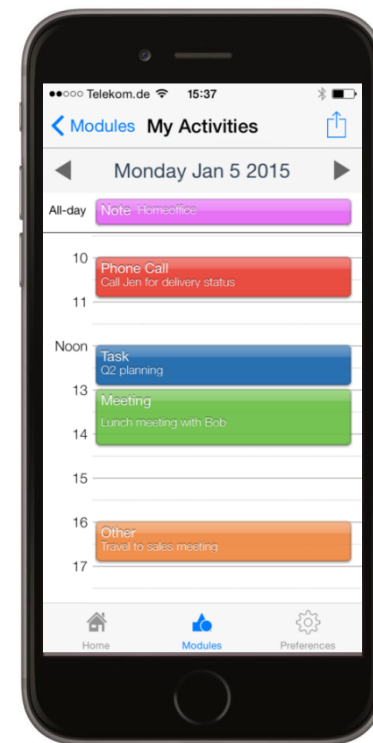
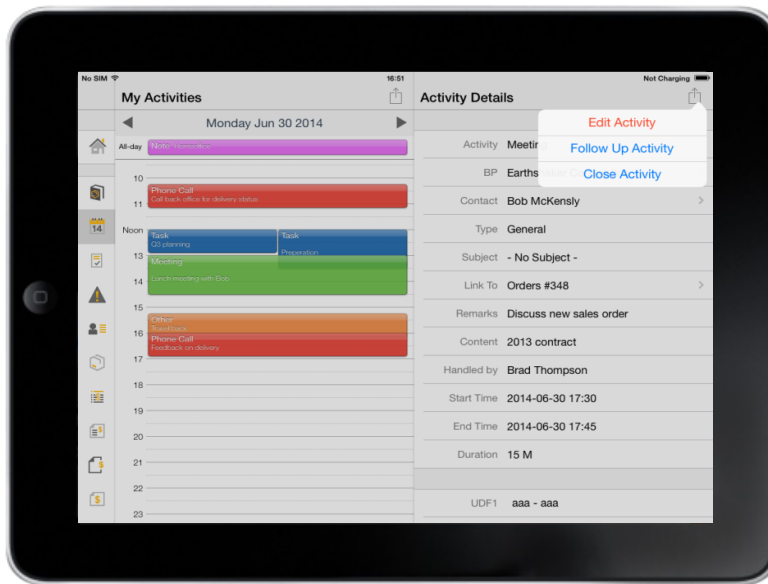
- Get alerts on specific events, such as deviations from approved discounts, prices, or credit limits
- Use the intuitive interface to sort alerts by date, type, or priority
- View and complete approval requests with a few clicks:
  - Drill into relevant data and specific document before making your decision
  - Ask for additional information or provide comments in the approval process

# Key features - Activities

## Organize your activities better

Work with your SAP Business One calendar, see your activities in a calendar view or the To-Do List, and synchronize the activities into the calendar of your mobile device:

- View, add, edit, and close activities and create follow up activities
- Assign activities to other SAP Business One users
- Link activities to specific sales documents
- Download/upload attachments to activities



# Key features – Sales documents

## Simplify Your Sales Activities

- Create, edit, or view Sales Opportunities, Sales Quotations, and Sales Orders
- View Sales Documents in print layout and use AirPrint for instant printing
- Search, filter, and manage activities for Sales Documents; display Delivery Documents
- Add and link manifold activities and follow ups
- Submit Sales Quotations or Sales Orders for approval
- Download/upload attachments to sales documents

**Add Sales Order**

HEADER

Business Partner: Aquant Systems > Doc. Series: Primary >

Contact Person: Troy Brown > Posting Date: 2014-06-04 >

Currency: CAN > Delivery Date: 2014-06-04 >

Sales Employee: Brad Thompson > Document Date: 2014-06-04 >

REMARKS

CONTENTS

	Total Before Discount	721.65 CAN	Discount%	0.00	Discount	0.00 \$
Tax	0.00 CAN	Total				721.65 CAN

	Quantity	Total
Dolls of Japanese 002	2.00	206.19 CAN
Dolls of Japanese 004	4.00	412.37 CAN
Dolls of Japanese 005	1.00	103.09 CAN

Choose Item

**Sales Order**

OEC Computers  
55 Hudson Street  
Suite 200  
New York NY 10014  
USA

Maxi-Teg  
4417 Stonybridge Rd  
Suite 300  
Northampton MA 01061  
USA

Delivery Date: 05/27/2014  
Cancellation Date:

Description	Quantity	Unit	Price	Tax %	Total
J.B. Offprint 1428	1		900.00	6.000	954.00
J.B. Offprint 1211	1		300.00	6.000	318.00

Order Subtotal: 954.00 \$  
Total Before Tax: 954.00 \$  
Total Tax Amount: 54.00 \$  
Total Amount: 1,008.00 \$

**Add Sales Quotation**

Currency: CAN >

Sales Employee: Bill Levine >

Posting Date: 2014-12-08 >

Valid Until: 2014-12-08 >

Document Date: 2014-12-08 >

Remarks: Call required! >

Ship To: 34 Highway 6  
Manchester NH 03102  
US

Bill To: 34 Highway 6  
Manchester NH 03102  
US

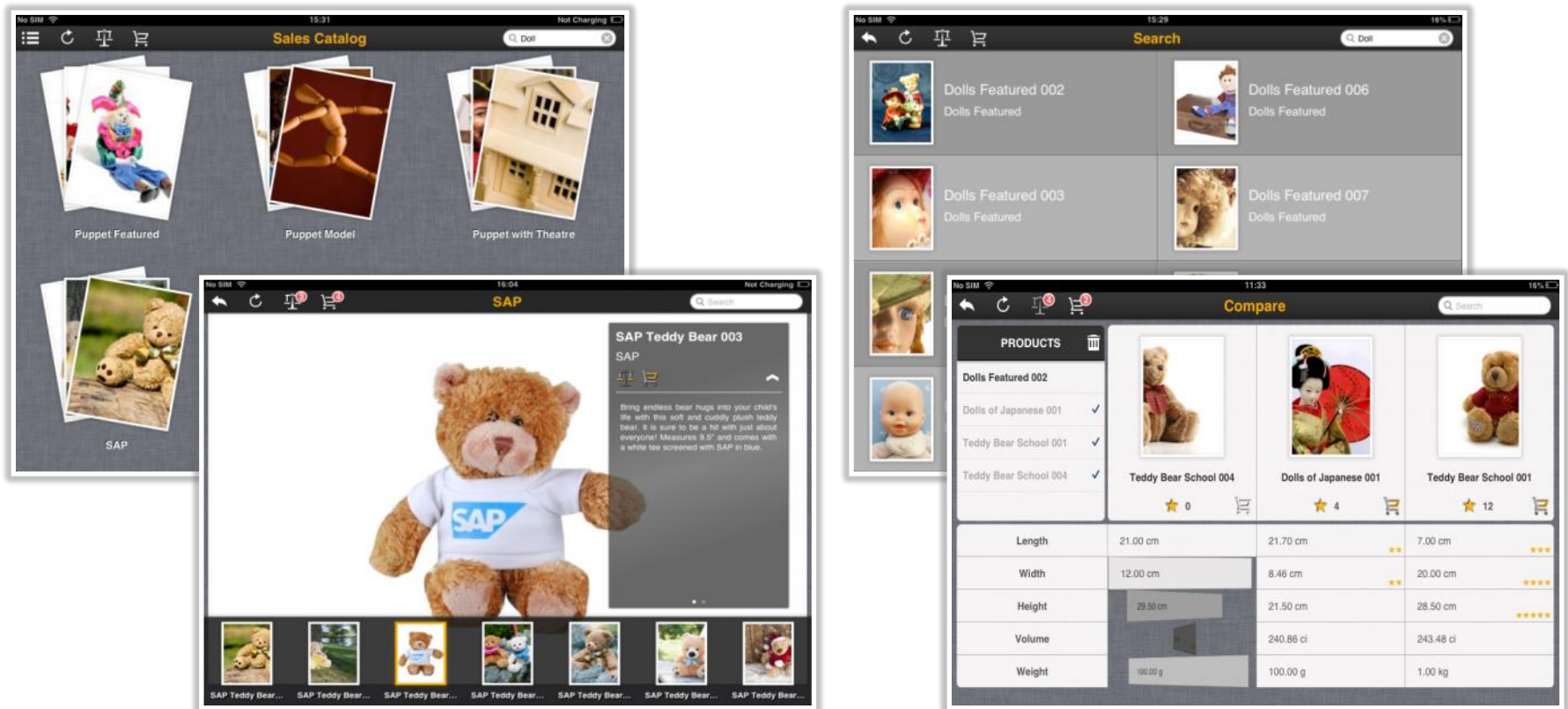
Item: 1 Lines >

Total Before Discount: 10,309.28 CAN

# Key features – Sales Catalog (available on iPad only)

## Boost Your Sales Activities with the Sales Catalog

Showcase products with illustrations, prices, and detailed descriptions, search or compare catalog items, and directly create Sales Quotations or Orders via the integrated shopping cart



# Key features – Service contracts and service calls

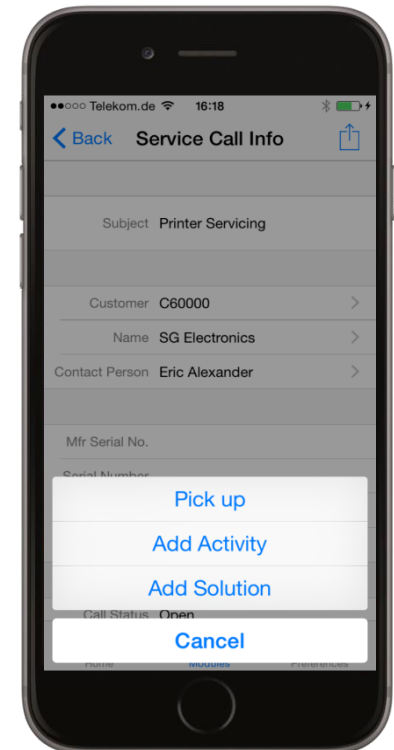
## Service Contracts

- View details of service contracts and search for service contracts
- Search for and view customer equipment cards by entering an item's serial number for a keyword search or by using an item's barcode to scan a serial number



## Process Service Calls

- Handle service activities, from picking up to closing a service call, and track solution details
- Look up related service calls from service contracts or customer equipment cards
- Download/upload attachments to service calls



# Key features – Reports and dashboards

Visualize real-time information about your business, and share it by e-mail

## Reports

- Present key business information via predefined SAP Crystal reports
- Add customized reports
- Use AirPrint for instant printing

## Interactive Dashboards

- Use predefined dashboards for Cash Flow, Sales Analysis, and Purchase Quotations
- See all your key business data
- Maximize each single chart





# Key features – Using SAP's in-memory technology

## Powerful scenarios with SAP Business One and SAP HANA \*

- Cockpit and advanced dashboard integration; cash flow forecast dashboard
- Advanced Available-to-Promise (ATP) check on sales order creation with rescheduling of existing sales order items
- Pervasive analytics for BPs and inventory
- SAP Crystal Reports based on SAP HANA
- Enterprise Search integration

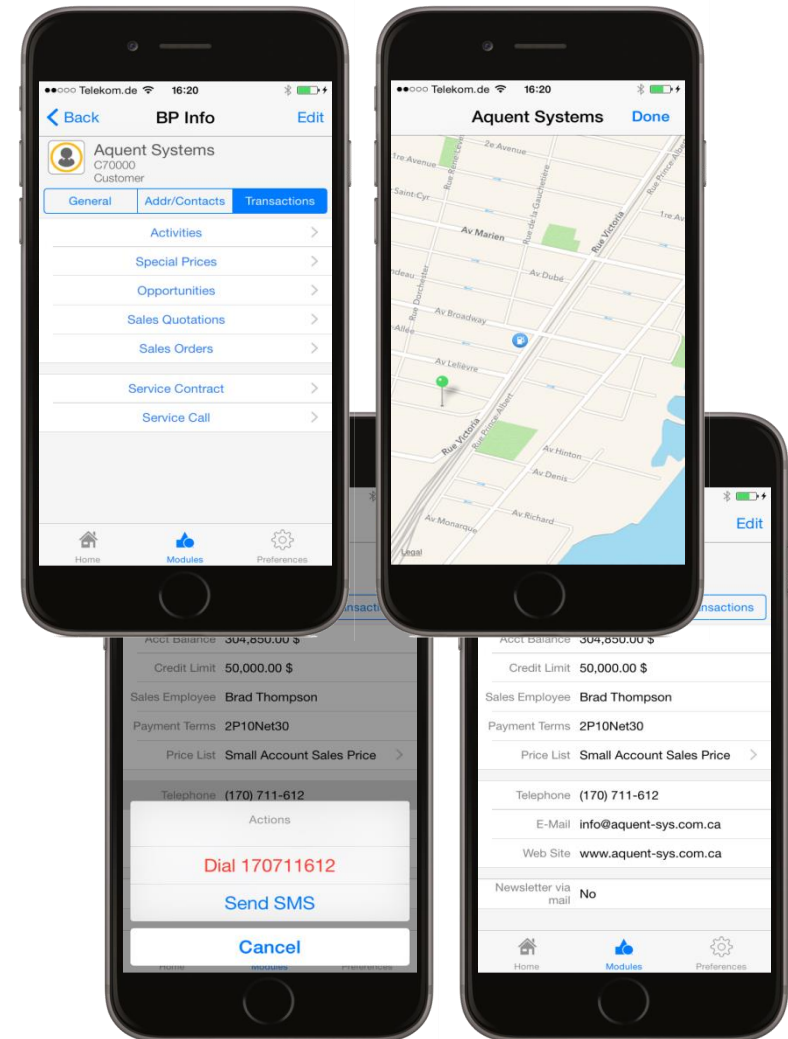


\* Only available for SAP Business One, version for SAP HANA; selected scenarios also supported by SAP Business One analytics powered by SAP HANA. For details, supported devices, and required products / versions see the [User Guide](#).

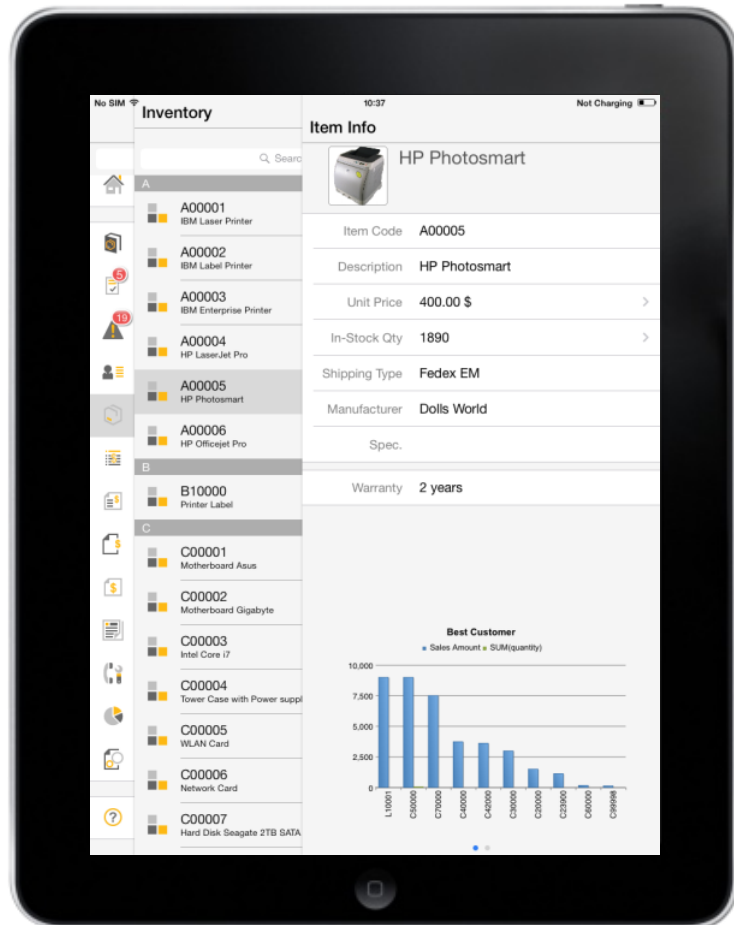
# Key features – Business partners

## Manage Business Partner Information

- Create new customers, vendors, or leads
- View Business Partner details, including related sales documents (sales quotations, sales orders, sales opportunities), special prices, and account information
- Modify contact details, log new activities, initiate a phone call, email, or text messages directly
- Locate your contact on a map and plan a route
- Download/upload attachments to business partners
- Copy contacts from business partners to device address book and vice versa



# Key features – Inventory



## Monitor inventory and product data to drive sales

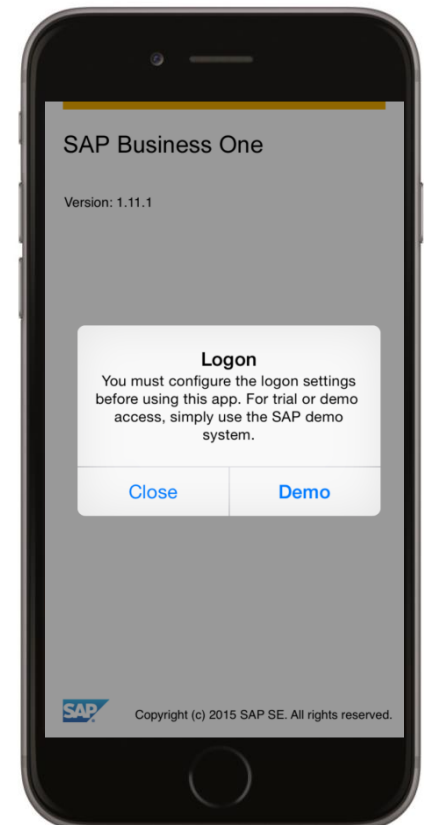
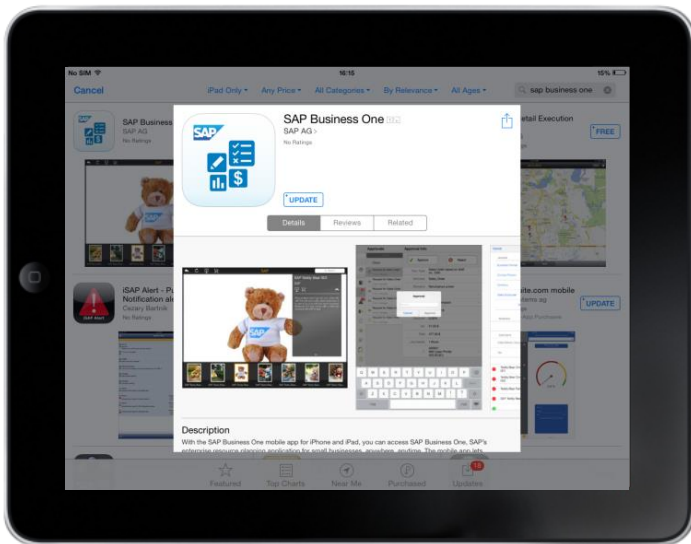
- Check inventory levels
- Get detailed information for all items in stock
- Preview item pictures and check pricing information such as purchase and sales price
- Find detailed inventory information by warehouse

# Installation and free trial / demo for everyone

## Simply test-drive the app immediately

Even if you're not an SAP Business One customer today, try the app and see how it will change the way you do business. SAP provides a hosted SAP Business One environment that you can connect to instantly.

- Install the app on your device via Apple App Store or [iTunes](#) for free
- Use the demo option for logon\*



\*For best performance in China, configure the Device Settings -> Business One -> Demo Server: China

# Get connected to your business information

## Required backend:

To use this app with your own business data, you must run SAP Business One version 8.8 PL12 or 9.x (and higher)

## Licensing:

The professional, limited (limited Financial / Logistics / CRM), or starter package license for SAP Business One covers the use of the mobile app

## Supported devices:

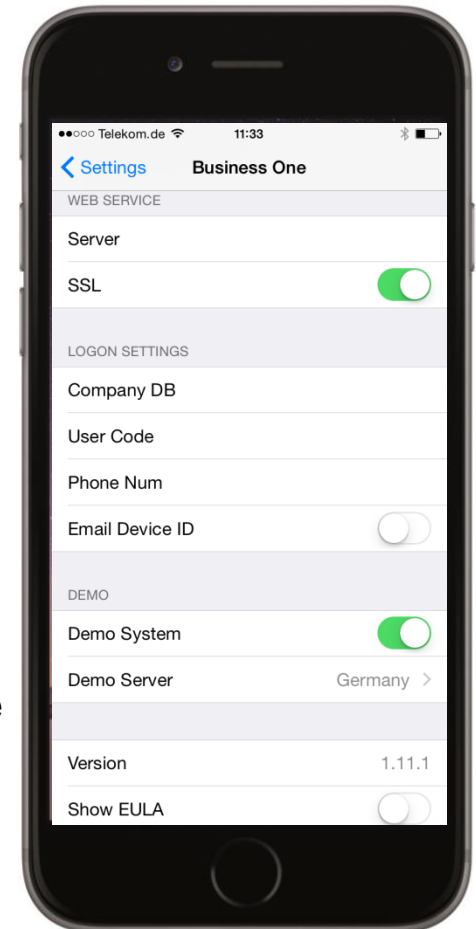
Our universal app is optimized for iPhone, iPod touch, and iPad. Its single binary adapts to the current device and offers the best user experience

## Supported languages:

All SAP Business One languages supported by iOS

## Security:

- SSL/VPN, valid SSL certificate enforced, online server access, no offline
- Binding of up to two Device IDs to one user
- Basic access authentication at logon, license-based function-level authorization, and user-based data-level authorization (data ownership)
- No data storage or caching of business data on the device



# Extensibility



Design the web page based on a template

Implement web service call on the integration framework of SAP Business One

Call script API to link with system module (such as Business Partner )

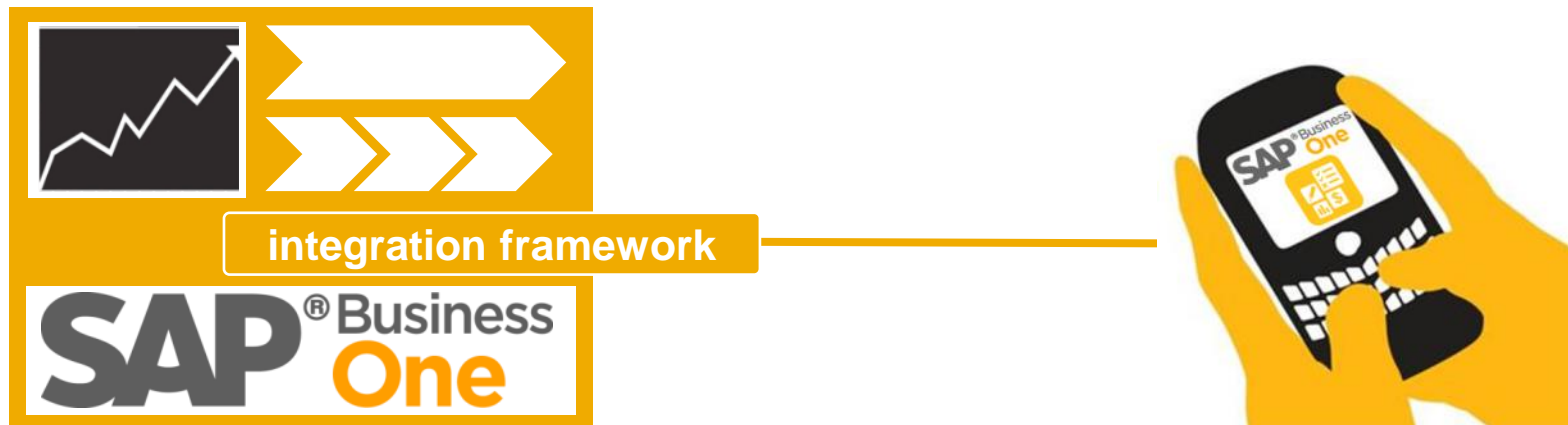
Register new web component in SAP Business One system

See your own business scenarios inside the app

# SAP Business One Mobility - Technology background

## Mobile capabilities based on the integration framework of SAP Business One

- Connecting mobile apps with SAP Business One, available as of version 8.8 PL12
- Access to information, transactional processes, and analytics in real-time
- Basis for Software Solution Partners to co-innovate and distribute applications specific to additional platforms, industries, business processes, or specific technical approaches





# Success stories about SAP Business One mobility – Result of the collaboration between SAP and our partners

## Mukesh Infoserve Private Limited (India)

"Customer information is now available anywhere in the world"

SAP Business One mobile app

## NowPac Inc. (Canada)

"We are exceeding customer's expectations thanks to SAP Business One mobile app."

SAP Business One mobile app

## RenewLife Canada (Canada)

"SAP Business One mobile app is changing the way we do business around the world."

SAP Business One mobile app

## Changzhou Changzheng Evaporator Co., Ltd. (China)

"Our employees are more efficient and productive using SAP Business One mobile app."

SAP Business One mobile app

## Erduosi Suled Tech and Trade (China)

"SAP has changed they way we do business."

SAP Business One mobile app

## Gremmler Bauchemie (Germany)

"Our field sales reps can access data while they are on the road."

SAP Business One mobile app

## NOJA Power Switchgear Pty Ltd (Australia)

"Access to real-time data on the go has increased overall productivity"

SAP Business One mobile app

## Buchman - Feder packaging LTD (Israel)

"Sales reports are now up-to-date and give us a better view of our business."

SAP Business One mobile app

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The iPhone and iPad mobile app empowers our staff to access real-time data from our system while doing business anywhere around the world.

Neil O'Sullivan  
Managing Director



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Industry Engin

Employees 200 e

Reasons for choosing SAP

Key benefits

Customer quotes

Implementation partner

NOJA POWER

## Quimica Comercial Andina S.A. (Colombia)

"Now we can control the operations inside and outside the company"

SAP Business One mobile app

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The integration of SAP Business One with mobile devices allows us to control the operation inside and outside the company. It supports rapid and appropriate decisions based on the history, reality and the projection of the business.

Nydia Obando



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Industry

Chemical Colors

Employees

35 employees , 16 users

Reasons for choosing SAP

- SAP Business One covers all the business processes in our company
- SAP is a reliable and respected company and has worldwide support

Key benefits

- The use of mobile devices (iPad, iPhone) has helped us:
- Review online information from almost anywhere
- Improving the productivity of our sales department to be able to provide our customers information in real time
- To have visibility of our business and know how to focus and improve productivity

Customer quotes

"The integration of SAP Business One with mobile devices allows us to control the operation inside and outside the company. SAP Business One Mobile app and Crystal Reports, are the perfect combination for rapid and appropriate decisions based on the history, reality and the projection of our business."

Implementation partner

TCE Colombia S.A.S.

BRETANO

www.grupobretano.com

SAP Business One





# More Information

## FOR CUSTOMERS

[SAP Business One on our public Web site](#)

[SAP Store for Mobile Apps - Business apps from SAP and partners](#)

[SAP Business One mobile app for iOS - User Guide](#)

[Troubleshooting, compatibility information, and details on releases - SAP Note 1602674](#)

## FOR PARTNERS

[Mobility with SAP Business One page on SAP PartnerEdge](#)

[SAP Business One Patch Delivery Schedule](#)

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